
**CONDENSED FINANCIAL STATEMENTS
FOR THE THIRD QUARTER ENDED 31 MARCH 2020**

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TOWER REAL ESTATE INVESTMENT TRUST
 CONDENSED STATEMENT OF COMPREHENSIVE INCOME
 FOR THE THIRD QUARTER ENDED 31 MARCH 2020

The figures have not been audited.

	Individual Quarter	Cumulative Quarter
	Current Year Quarter Ended 31.03.2020 RM'000	Current Year To Date 31.03.2020 RM'000
<u>Income</u>		
Gross revenue	5,565	16,796
Property operating expenses	(2,487)	(8,728)
Net property income	3,078	8,068
Interest income	17	85
Other income	5	97
	3,100	8,250
<u>Expenses</u>		
Manager's fees	(428)	(1,243)
Trustee's fee	(40)	(120)
Administrative expenses	(91)	(429)
Interest expenses	(111)	(240)
	(670)	(2,032)
Net Trust Income	2,430	6,218
Change in fair value of investment properties	-	-
Income before tax	2,430	6,218
Taxation	-	-
Income after tax	2,430	6,218
Other comprehensive income	-	-
Total comprehensive income for the period	2,430	6,218
Total comprehensive income for the period is made up as follows:		
- Realised	2,430	6,218
- Unrealised	-	-
	2,430	6,218
BASIC EARNINGS PER UNIT (SEN)		
- Realised	0.87	2.22
- Unrealised	-	-
	0.87	2.22

Due to change of financial year end from 31 December 2018 to 30 June 2019, there are no comparatives to be presented in this Condensed Statement of Comprehensive Income.

The Condensed Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the financial period ended 30 June 2019 and the accompanying explanatory notes attached.

The figures have not been audited.

	Individual Quarter	Cumulative Quarter
	Current Year Quarter Ended 31.03.2020 RM'000	Current Year To Date 31.03.2020 RM'000
Statement of Income Distribution:		
Rental income	5,565	16,796
Interest income	17	85
Other income	5	97
	5,587	16,978
Less:		
Expenses	(3,157)	(10,760)
Taxation	-	-
Realised income for the period/year	2,430	6,218
Previous quarter/year undistributed realised income	61,773	69,009
Total realised income available for distribution	64,203	75,227
Less: Proposed/declared income distribution	(3,506)	(14,530)
Balance undistributed realised income	60,697	60,697
Distribution per unit (sen)	1.25	5.18

Due to change of financial year end from 31 December 2018 to 30 June 2019, there are no comparatives to be presented in this Condensed Statement of Comprehensive Income.

The Condensed Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the financial period ended 30 June 2019 and the accompanying explanatory notes attached.

 **TOWERreit**
TOWER REAL ESTATE INVESTMENT TRUST
CONDENSED STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2020

	Unaudited As At 31.03.2020 RM'000	Audited As At 30.06.2019 RM'000
ASSETS		
<u>Non-current assets</u>		
Investment Properties	562,300	562,300
<u>Current Assets</u>		
Trade receivables	954	243
Other receivables, deposits and prepayments	15,132	3,182
Deposits placed with licensed bank	-	5,662
Cash and bank balances	270	779
	16,356	9,866
TOTAL ASSETS	578,656	572,166
LIABILITIES		
<u>Non-current liabilities</u>		
Tenants' deposits	1,838	2,639
Deferred tax liability	20,623	20,623
	22,461	23,262
<u>Current liabilities</u>		
Trade payables	541	686
Other payables and provisions	1,651	3,447
Tenants' deposits	4,639	4,595
Borrowings	17,600	100
	24,431	8,828
TOTAL LIABILITIES	46,892	32,090
NET ASSET VALUE	531,764	540,076
<u>REPRESENTED BY :</u>		
Unitholders' capital	285,345	285,345
Undistributed income - unrealised	185,722	185,722
Undistributed income - realised	60,697	69,009
	531,764	540,076
NUMBER OF UNITS IN CIRCULATION (UNITS)	280,500,000	280,500,000
NET ASSET VALUE PER UNIT (RM)		
- Before income distribution	1.8958	1.9254
- After income distribution	1.8958	1.8861

The Condensed Statement of Financial Position should be read in conjunction with the audited financial statements for the financial period ended 30 June 2019 and the accompanying explanatory notes attached.

The figures have not been audited.

	Undistributed Income			Total RM'000
	Unitholders' Capital RM'000	Non-distributable Unrealised RM'000	Distributable Realised RM'000	
<u>Current Period To Date</u>				
At 1 July 2019	285,345	185,722	69,009	540,076
Operations for the period ended 31 March 2020				
Net income for the year	-	-	6,218	6,218
Total comprehensive income for the year	-	-	6,218	6,218
Unitholders' transactions				
Distribution to unitholders				
- 2019 final (paid on 28 August 2019)	-	-	(11,024)	(11,024)
- 2020 interim (paid on 28 February 2020)	-	-	(3,506)	(3,506)
	-	-	(14,530)	(14,530)
At 31 March 2020	285,345	185,722	60,697	531,764

Due to change of financial year end from 31 December 2018 to 30 June 2019, there are no comparatives to be presented in this Condensed Statement of Changes in Net Asset Value.

The Condensed Statement of Changes in Net Asset Value should be read in conjunction with the audited financial statements for the financial period ended 30 June 2019 and the accompanying explanatory notes attached.

 **TOWERreit**
TOWER REAL ESTATE INVESTMENT TRUST
CONDENSED STATEMENT OF CASH FLOW
FOR THE THIRD QUARTER ENDED 31 MARCH 2020

The figures have not been audited.

	Current Period To Date 31.03.2020 RM'000
<u>CASH FLOW FROM OPERATING ACTIVITIES</u>	
Income before tax	6,218
Adjustments for:	
Interest expense	240
Interest income	(85)
Operating profit before working capital changes	<u>6,373</u>
Changes in working capital:	
Trade and other receivables	(12,661)
Trade and other payables	<u>(2,698)</u>
Net cash used in operating activities	<u>(8,986)</u>
<u>CASH FLOWS FROM INVESTING ACTIVITIES</u>	
Withdrawal of deposits placed with licensed financial bank	300
Interest income	<u>85</u>
Net cash generated from investing activities	<u>385</u>
<u>CASH FLOWS FROM FINANCING ACTIVITIES</u>	
Interest paid	(240)
Proceeds from borrowings	17,500
Distribution paid to unitholders	<u>(14,530)</u>
Net cash generated from financing activities	<u>2,730</u>
NET DECREASE IN CASH AND CASH EQUIVALENTS	(5,871)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	<u>6,141</u>
CASH AND CASH EQUIVALENTS AT END OF PERIOD	<u>270</u>
Cash and cash equivalents at end of period comprise:	
Cash and bank balances	<u><u>270</u></u>

Due to change of financial year end from 31 December 2018 to 30 June 2019, there are no comparatives to be presented in this condensed statement of cash flow.

The Condensed Statement of Cash Flow should be read in conjunction with the audited financial statements for the financial period ended 30 June 2019 and the accompanying explanatory notes attached.

A. Explanatory Notes pursuant to the Malaysian Financial Reporting Standard ("MFRS") 134

A1. Basis of Preparation

The quarterly financial report is unaudited and prepared in accordance with MFRS 134: Interim Financial Reporting, IAS 34: Interim Financial Reporting and Paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad. It does not include all the information required for full annual financial statements and should be read in conjunction with the audited financial statements of Tower Real Estate Investment Trust ("Tower REIT" or "Trust") for the financial period ended 30 June 2019.

Changes in Accounting Policies

The accounting policies and methods of computation used in the preparation of the quarterly financial statements are consistent with those adopted in the preparation of the audited financial statements of Tower REIT for the financial period ended 30 June 2019. The initial application of the accounting standards, amendments or interpretations are not expected to have any material financial impacts to the current period and prior period financial statements of Tower REIT except as mentioned below:

MFRS 15, Revenue from Contracts with Customers

MFRS 15 replaces the guidance in MFRS 111, Construction Contracts, MFRS 118, Revenue, IC Interpretation 13, Customer Loyalty Programmes, IC Interpretation 15, Agreements for Construction of Real Estate, IC Interpretation 18, Transfers of Assets from Customers and IC Interpretation 131, Revenue - Barter Transactions Involving Advertising Services.

The initial application of the accounting standard, amendment and interpretation is not expected to have any material financial impacts to the current period and prior period of the financial statements of Tower REIT save for the disclosures and separation of leasing income from non-leasing income in statement of comprehensive income.

A2. Audit Report of Preceding Financial period

The Auditors' Report of the preceding financial period ended 30 June 2019 was not subject to any qualification.

A3. Seasonality or Cyclicity of Operations

The business operations of the Trust were not affected by any seasonal or cyclical factors for the quarter under review.

A4. Unusual Items

There were no unusual items to be disclosed for the quarter under review.

A5. Changes in Estimates of Amounts Reported in Prior Interim Periods of the Current Financial year or in Prior Financial years/period

There were no changes in estimates of amounts reported in prior interim periods of the current financial year or prior financial years/period that have had a material impact in the current financial year.

A6. Debt and Equity Securities

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities for the current quarter and the financial year to-date.

A7. Income Distribution Paid During the Current Quarter

The Trust had, on 28 February 2020 paid an interim income distribution of 1.25 sen per unit, amounting to RM3,506,250 for the financial year ending 30 June 2020.

A8. Segmental Reporting

No operating segment information has been prepared as the Trust has only one reportable segment and its assets are located in Malaysia.

A9. Valuation of Investment Properties

The valuation of Menara HLA and Plaza Zurich had been brought forward without any amendment from the previous audited financial statements.

A10. Borrowing and Debt Securities

Particulars of the Trust's borrowings as at 31 March 2020 are as follows:

	RM'000
Secured	17,600
Unsecured	-
	<u>17,600</u>

The above borrowing is denominated in Ringgit Malaysia.

A11. Material Events

There were no material events subsequent to the current period under review up to the date of this quarterly report that required disclosure.

A12. Changes in the Composition of the Trust

There was no change in the composition of the Trust during the current quarter, and the fund comprised of 280,500,000 units.

A13. Contingent Liabilities and Contingent Assets

There were no contingent liabilities or contingent assets to be disclosed.

A14. Change of Financial Year End

The Trust had, on 13 September 2018, changed its financial year end from 31 December 2018 to 30 June 2019 to cover the 18 month period from 1 January 2018 to 30 June 2019 and thereafter, to end on 30 June each year. There are no comparatives to be presented for the condensed statement of comprehensive income, condensed statement of changes in net asset value and condensed statement of cash flow as the amounts are not comparable.

B. Additional Information pursuant to Paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad

B1. Review of Performance

For the current quarter ended 31 March 2020, the Trust recorded gross revenue of RM5.57 million and a net trust income of RM2.43 million, representing a decrease of 14.3% and 50.9% respectively as compared to the corresponding quarter in the preceding year.

The lower net trust income in the current quarter as compared to the corresponding quarter in the preceding year is mainly due to lower rental income derived from Plaza Zurich and Menara HLA as results of lower occupancy in Plaza Zurich and lower average rental rate for both buildings.

	Individual Quarter	
	3 Months 31.03.2020	3 Months 31.03.2019
	RM'000	RM'000
Gross revenue	5,565	6,496
Net property income	3,077	4,669
Net trust income	2,429	4,951

B2. Material Change in Profit Before Tax for the Current Quarter Compared with Immediate Preceding Quarter

The current quarter profit before tax of RM2.4 million was RM0.7 million higher than immediate preceding quarter profit before tax of RM1.7 million. The higher profit of the current quarter was mainly due to decrease in property operating expenses in Menara HLA.

B3. Changes in State of Affairs

There were no material changes in the state of affairs of the Trust for the quarter under review.

B4. Changes in Portfolio Composition

As at 31 March 2020, Tower REIT's composition of investment portfolio was as follows:

<u>Real Estate</u>	At Valuation RM'000	Total Real Estate Portfolio %
Menara HLA	342,200	61
Plaza Zurich	220,100	39
	562,300	100

B5. Changes in Net Asset Value

	As at 31.03.2020 RM'000	As at 31.12.2019 RM'000
Net asset value ("NAV")	531,764	532,842
NAV per unit (RM)	1.8958	1.8996

The NAV per unit as at 31 March 2020 was lower as compared to the immediate preceding quarter as a result of income distribution paid in current quarter.

B5. Changes in Unit Price

Tower REIT's unit price was last traded at RM0.58 per unit on 31 March 2020 (RM0.82 as at 31 December 2019).

B6. Utilisation of Proceeds Raised from any Issuance of New Units

There was no issuance of new units during the quarter under review.

B7. Circumstances Affecting Interest of the Unitholders

There were no unusual circumstances which had materially affected the interest of the unitholders for the current quarter save and except for the circumstances mentioned in B8 below.

B8. Prospects

The implementation of the Movement Control Order by the Malaysian government in response to the Covid 19 pandemic in March 2020 has inevitably caused disruption in the business operations of the tenants. The pandemic, coupled with the oil price crash are expected to have negative impact on the Malaysian economy growth. The demand and rental rates for office sector may continue to be subdued. Nevertheless the Manager will continue to take active steps to manage the portfolio in maximising the return to the unitholders.

B9. Material Litigation

There was no material litigation as at the date of this report.

B10. Soft Commission

During the quarter ended 31 March 2020, the Manager did not receive any soft commission (i.e. goods and services) from its brokers or dealers by virtue of transaction conducted by the Trust.

B11. Revenue Recognition

i) Gross Revenue

As at 31 March 2020, gross revenue composition of leasing income and non-leasing income are as follows:

	RM'000
Leasing income	3,297
Non-leasing income (service charge)	1,561
Others	707
Gross Revenue	<u>5,565</u>

Leasing income comprises of rental from investment property and rental/car park income. Rental from investment property is recognised in the statement of comprehensive income on a straight-line basis over the term of the lease unless collection is in doubt, in which case, it is recognised on a receipt basis. Rental/car park income is recognised on an accrual basis except where default in payment of rent has occurred and rent dues remain outstanding for over six months, in which case, recognition of rental/car park income is suspended. Subsequent to suspension, income is recognised on the receipt basis until all arrears have been paid.

ii) Interest Income

Interest income is recognised as it accrues using the effective interest method in statement of comprehensive income.

B12. Manager's Fees

Pursuant to the Deed constituting Tower REIT, the Manager's fees (excluding taxes) shall consist of:-

- (1) a base fee of up to 0.75% per annum of the gross asset value;
- (2) a performance fee of up to 4.00% per annum of the net property income, but before deduction of property management fees payable;
- (3) an acquisition fee of 1.00% of the acquisition price of any assets acquired; and
- (4) a divestment fee of 0.50% of the sale price of any asset sold or divested.

The total base fee and performance fee for the period ended 31 March 2020 of RM948,762 and RM294,109 respectively were 0.22% and 3.35% of the gross asset value and net property income respectively.

B13. Trustee's Fee

Pursuant to the Deed constituting Tower REIT, the Trustee is entitled to receive a fee of up to 0.03% per annum of the audited net asset value of Tower REIT with a cap of RM200,000. The total Trustee's fee for the period ended 31 March 2020 is RM120,448.

B14. Tax Expense

	Current Year to Date 31.03.2020 RM'000
Current tax expense	-
Reconciliation of effective tax expense	
Income before tax	6,218
Income tax using Malaysian tax rate of 24%	1,492
Non-deductible expenses	78
Effect of income exempted from tax	(1,570)
Income tax expense	-

B15. Income Distribution

No income distribution had been declared for the current quarter.

B16. Units held by Related Parties

As at 31 March 2020, the Manager did not hold any unit in Tower REIT. The related parties of the Manager held units in Tower REIT as follows:

	Number of Units '000	Market Value** RM'000
Direct unitholdings in Tower REIT of the related parties of the Manager:		
GLM Equities Sdn Bhd	60,769	35,246
Hong Leong Assurance Berhad	57,771	33,507
Asia Fountain Investment Company Limited	14,000	8,120
Associated Land Sendirian Berhad	13,409	7,777
Hong Leong Investment Bank Berhad	5,887	3,414

** The market value is determined by multiplying the number of units with the market price as at 31 March 2020 of RM0.58 per unit.

B17. Statement by the Directors of the Manager

In the opinion of the Directors of the Manager, the quarterly financial report gives a true and fair view of the financial position of Tower REIT as at 31 March 2020 and of its financial performance and cash flows for the period ended 31 March 2020.

**By Order of the Board
GLM REIT Management Sdn Bhd
(as the Manager of Tower Real Estate Investment Trust)**

**CHEW ANN NEE
Secretary**

**Kuala Lumpur
13 May 2020**